

Profit & Loss [With Year to Date]

July 2019 To September 2019

	Selected Period	% of Sales	Year to Date	% of YTD Sales
Income				
Bar Sales	\$198,979.36	25.0%	\$198,979.36	25.0%
Over / Unders	\$538.10	0.1%	\$538.10	0.1%
Club Vouchers Settlement- BAR	(\$7,681.90)	(1.0)%	(\$7,681.90)	(1.0)%
Promo Button Record	(\$3,016.60)	(0.4)%	(\$3,016.60)	(0.4)%
Receipts & Voids	(\$2,058.40)	(0.3)%	(\$2,058.40)	(0.3)%
Poker Machine Revenue	\$324,956.00	40.9%	\$324,956.00	40.9%
Poker Machine Rebate	\$17,180.00	2.2%	\$17,180.00	2.2%
Green Fees to Main Club	\$5,902.00	0.7%	\$5,902.00	0.7%
ATM Rebates	\$1,782.68	0.2%	\$1,782.68	0.2%
Interest Income	\$8.97	0.0%	\$8.97	0.0%
Keno Dealings				
Keno - Gross Income	\$139,865.00	17.6%	\$139,865.00	17.6%
Keno - Refund Cash Paid Out	\$3,865.00	0.5%	\$3,865.00	0.5%
Keno - Commissions	\$10,950.05	1.4%	\$10,950.05	1.4%
TAB Dealings				
TAB - Gross Turnover	\$36,424.75	4.6%	\$36,424.75	4.6%
Commissions- TAB	\$3,208.87	0.4%	\$3,208.87	0.4%
Commission - Cigarettes	\$106.91	0.0%	\$106.91	0.0%
Men's Bowls Income				
Mens - Sponsorship	\$1,167.00	0.1%	\$1,167.00	0.1%
Mens Tournament Income	\$2,160.00	0.3%	\$2,160.00	0.3%
Mens - Membership Fees	\$5,381.82	0.7%	\$5,381.82	0.7%
Mens - Green Fees	\$2,429.00	0.3%	\$2,429.00	0.3%
Mens Apparel & Other	\$140.00	0.0%	\$140.00	0.0%
Mens - Raffles	\$6,511.00	0.8%	\$6,511.00	0.8%
Mens Jackpot	\$801.00	0.1%	\$801.00	0.1%
Mens - Gross Income	\$405.00	0.1%	\$405.00	0.1%
Women's Bowling Club Income				
Womens Green Fees	\$1,001.00	0.1%	\$1,001.00	0.1%
Women Raffle Income	\$846.00	0.1%	\$846.00	0.1%
Womens Membership	\$2,997.00	0.4%	\$2,997.00	0.4%
Women Apparel	\$536.25	0.1%	\$536.25	0.1%
Barefoot Bowls	\$200.50	0.0%	\$200.50	0.0%
Raffles	\$4,817.00	0.6%	\$4,817.00	0.6%
Events	\$1,940.00	0.2%	\$1,940.00	0.2%
Social Darts	\$246.36	0.0%	\$246.36	0.0%
Miscellaneous Income	\$17.00	0.0%	\$17.00	0.0%
Child Care Lease Income	\$31,794.79	4.0%	\$31,794.79	4.0%
Total Income	\$794,401.51	100.0%	\$794,401.51	100.0%
Cost of Sales				
Bar Purchases- Liquour	\$83,656.30	10.5%	\$83,656.30	10.5%
Bar Purchases- Non Liquour	\$3,763.58	0.5%	\$3,763.58	0.5%
Total Cost of Sales	\$87,419.88	11.0%	\$87,419.88	11.0%
Gross Profit	\$706,981.63	89.0%	\$706,981.63	89.0%
Expenses				
General & Admin Expenses				
Accounting & Audit Fees	\$10,932.23	1.4%	\$10,932.23	1.4%
Sky Channel	\$4,889.67	0.6%	\$4,889.67	0.6%
Bank Fees- Merchant	\$419.25	0.1%	\$419.25	0.1%

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Bank Fees	\$63.00	0.0%	\$63.00	0.0%
Unity Bank - Bar Loan Interest	\$4,940.13	0.6%	\$4,940.13	0.6%
Late Fees	\$3,606.00	0.5%	\$3,606.00	0.5%
Honorariums	\$3,070.00	0.4%	\$3,070.00	0.4%
Advertising	\$45.45	0.0%	\$45.45	0.0%
Insurance	\$718.75	0.1%	\$718.75	0.1%
Printing and Stationery	\$353.23	0.0%	\$353.23	0.0%
Office Equipment & Supplies	\$242.41	0.0%	\$242.41	0.0%
Operating Expenses				
Sanitary Services & Supplies	\$2,173.65	0.3%	\$2,173.65	0.3%
Catering Expenses	\$534.05	0.1%	\$534.05	0.1%
Cleaning	\$9,542.00	1.2%	\$9,542.00	1.2%
Rubbish Removal	\$3,586.67	0.5%	\$3,586.67	0.5%
Safety Management	\$2,250.00	0.3%	\$2,250.00	0.3%
Poker Machine - Lease Payments	\$16,788.00	2.1%	\$16,788.00	2.1%
Employment Expenses				
Superannuation	\$7,467.11	0.9%	\$7,467.11	0.9%
Wages & Salaries	\$78,601.28	9.9%	\$78,601.28	9.9%
Workers' Compensation	\$1,581.23	0.2%	\$1,581.23	0.2%
Total Employment Expenses	\$87,649.62	11.0%	\$87,649.62	11.0%
Occupancy Costs				
Gas	\$3,273.24	0.4%	\$3,273.24	0.4%
Water	\$2,035.14	0.3%	\$2,035.14	0.3%
Electricity	\$9,603.04	1.2%	\$9,603.04	1.2%
Council Rates	\$102.93	0.0%	\$102.93	0.0%
Contractors				
Contract Greenkeepers	\$29,615.25	3.7%	\$29,615.25	3.7%
Contract- Stocktake	\$350.00	0.0%	\$350.00	0.0%
Repairs and Maintenance				
Repairs / Maint- Operational	\$5,688.46	0.7%	\$5,688.46	0.7%
Green Maintenance	\$18,069.50	2.3%	\$18,069.50	2.3%
Poker Machine Maintenance	\$2,484.09	0.3%	\$2,484.09	0.3%
Technology				
Telephone	\$951.27	0.1%	\$951.27	0.1%
Computer and Software Expenses	\$2,531.26	0.3%	\$2,531.26	0.3%
Fox Sports Subscription	\$1,347.00	0.2%	\$1,347.00	0.2%
Security Expenses	\$515.90	0.1%	\$515.90	0.1%
Data Monitoring Services	\$4,053.96	0.5%	\$4,053.96	0.5%
Digital Equipment e.g. TV	\$387.00	0.0%	\$387.00	0.0%
Events and Promotions				
Shows & Events	\$8,213.17	1.0%	\$8,213.17	1.0%
Meat Raffle Prizes	\$6,900.00	0.9%	\$6,900.00	0.9%
Badge Draw	\$1,900.00	0.2%	\$1,900.00	0.2%
Keno Expenses				
Keno - Cash Payouts	\$109,005.00	13.7%	\$109,005.00	13.7%
Keno - Fees / Expenses	\$600.64	0.1%	\$600.64	0.1%
Keno - Net Turnover	\$11,882.00	1.5%	\$11,882.00	1.5%
Keno - Stationary Charges	\$281.34	0.0%	\$281.34	0.0%
Keno - Vouchers Paid	\$23,515.00	3.0%	\$23,515.00	3.0%
Music and Entertainment	\$1,695.22	0.2%	\$1,695.22	0.2%
Poker Machine Payout (Cash)	\$239,870.67	30.2%	\$239,870.67	30.2%
Miscellaneous Expenses	\$521.87	0.1%	\$521.87	0.1%

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TAB - Expenditure				
TAB - Cash Payouts	\$36,414.70	4.6%	\$36,414.70	4.6%
TAB - Fees and Expenses	\$1,514.78	0.2%	\$1,514.78	0.2%
Affiliated Club Expenses				
Womens Bowling Club Expenses	\$100.00	0.0%	\$100.00	0.0%
Men's Expenses Breakdown				
Mens - Zone Championship Fees	\$50.00	0.0%	\$50.00	0.0%
Mens - Sponsor Voucher Claim	\$200.00	0.0%	\$200.00	0.0%
Mens - Meat Prizes	\$1,135.00	0.1%	\$1,135.00	0.1%
Mens - Royal NSW BA	\$6,589.00	0.8%	\$6,589.00	0.8%
Mens - Bistro	\$1,650.00	0.2%	\$1,650.00	0.2%
Mens - Jackpot Payout	\$176.00	0.0%	\$176.00	0.0%
Men's Club Honorariums	\$2,230.00	0.3%	\$2,230.00	0.3%
Mens - Uniforms and Equipment	\$225.00	0.0%	\$225.00	0.0%
Mens Bowling Club Expense	\$3,169.15	0.4%	\$3,169.15	0.4%
Women's Club Expense Breakdown				
Womens General Expenses	\$203.00	0.0%	\$203.00	0.0%
Womens - NSW WBA	\$1,520.00	0.2%	\$1,520.00	0.2%
Womens NSW WBA - Georges River District	\$416.00	0.1%	\$416.00	0.1%
Women's Club Remuneration	\$165.00	0.0%	\$165.00	0.0%
Total Expenses	\$692,954.69	87.2%	\$692,954.69	87.2%
Operating Profit	\$14,026.94	1.8%	\$14,026.94	1.8%
Other Income				
Interest Income	\$12.11	0.0%	\$12.11	0.0%
Total Other Income	\$12.11	0.0%	\$12.11	0.0%
Other Expenses				
Suspense Account	\$274.47	0.0%	\$274.47	0.0%
Total Other Expenses	\$274.47	0.0%	\$274.47	0.0%
Net Profit/(Loss)	\$13,764.58	1.7%	\$13,764.58	1.7%

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